EXHIBIT A

```
UNITED STATES DISTRICT COURT
1
                NORTHERN DISTRICT OF CALIFORNIA
2
                       SAN JOSE DIVISION
3
4
5
     CISCO SYSTEMS, INC.,
                                 )
                                 )
6
                   Plaintiff,
                                 ) Case No.
7
                                 ) 5:14-cv-05344-BLF (PSG)
             vs.
8
      ARISTA NETWORKS, INC.,
                   Defendant.
 9
10
11
12
           HIGHLY CONFIDENTIAL - ATTORNEYS' EYES ONLY
13
14
15
           VIDEOTAPED DEPOSITION OF KIRK LOUGHEED
16
                      Palo Alto, California
                    Friday, November 20, 2015
17
                            Volume I
18
19
20
21
22
     Reported by:
     CARLA SOARES
23
     CSR No. 5908
     Job No. 2187110
24
25
     Pages 1 - 189
                                                     Page 1
```

```
1
                UNITED STATES DISTRICT COURT
2
               NORTHERN DISTRICT OF CALIFORNIA
3
                       SAN JOSE DIVISION
4
5
     CISCO SYSTEMS, INC.,
                                )
                   Plaintiff,
6
                                ) Case No.
7
                                 ) 5:14-cv-05344-BLF (PSG)
             vs.
      ARISTA NETWORKS, INC.,
8
                   Defendant.
9
10
11
12
13
14
15
                 VIDEOTAPED DEPOSITION OF KIRK LOUGHEED,
16
17
     Volume I, taken on behalf of Defendant, at
     650 Page Mill Road, Palo Alto, California, beginning
18
     at 9:19 a.m., and ending at 6:15 p.m., on Friday,
19
20
     November 20, 2015, before CARLA SOARES, Certified
21
     Shorthand Reporter No. 5908.
22
23
24
25
                                                    Page 2
```

1	APPEARANCES:
2	
3	For the Plaintiff and the Witness:
4	QUINN EMANUEL URQUHART & SULLIVAN, LLP
5	BY: JOHN (JAY) NEUKOM, Attorney at Law
6	50 California Street, 22nd Floor
7	San Francisco, California 94111
8	415.875.6341
9	johnneukom@quinnemanuel.com
10	and
11	KIRKLAND & ELLIS LLP
12	BY: JOSHUA L. SIMMONS, Attorney at Law
13	601 Lexington Avenue
14	New York, New York 10022
15	212-446-4989
16	joshua.simmons@kirkland.com
17	
18	
19	
20	
21	
22	
23	
24	
25	
	Page 3

_	
1	APPEARANCES (Continued):
2	
3	For the Defendant:
4	KEKER & VAN NEST LLP
5	BY: BRIAN L. FERRALL, Attorney at Law
6	BY: RYAN WONG, Attorney at Law
7	633 Battery Street
8	San Francisco, California 94111
9	415.391.5400
10	bferrall@kvn.com
11	rwong@kvn.com
12	
13	ALSO PRESENT: Sean Grant, Video Operator
14	000
15	
16	
17	
18	
19	
20	
21	
22	
23	
24	
25	
	Page 4
	rage 4

,		
1	A Yes.	10:58:00
2	Q Did those did the DECSYSTEM-20 work	
3	with a boot disk?	
4	A Yes.	
5	Q What do you understand a boot disk to	10:58:24
6	mean? What does that mean to you?	
7	A It's a generic term describing a disk that	
8	has an operating system installed on it.	
9	Q Do you know, was the strike that.	
10	You mentioned that the DECSYSTEM-20 sort	10:59:15
11	of reached an end-of-the-product road in the 1980s.	
12	Was the TOPS-20 software ever used on any	
13	other computers, to your knowledge?	
14	MR. NEUKOM: Objection. Compound and	
15	vague.	10:59:43
16	THE WITNESS: I'm not aware of it being	
17	used on any other computers.	
18	BY MR. FERRALL:	
19	Q Are you familiar with something called	
20	EXEC, E-X-E-C, in TOPS-20?	11:00:25
21	A Yes.	
22	Q What is that?	
23	A It's a program.	
24	Q What does it do?	
25	A It's the interface the human interface	11:00:47
		Page 50

_		
1	for the TOPS-20 operating system.	11:00:48
2	Q How did humans interface with the TOPS-20	
3	operating system?	
4	A Typically through a character character	
5	mode terminal.	11:01:16
6	Q Can you explain what a character mode	
. 7	terminal is?	
8	A A CRT, cathode ray tube, that has an	
9	attached keyboard that can send characters to the	
10	computer and receive characters back, and displays	11:01:42
11	them on a screen.	
12	Q Did you use such a terminal in your role	
13	as a systems programmer at Stanford?	
14	A Yes.	
15	Q And was the terminal that you're talking	11:02:09
16	about here, was that itself a DECSYSTEM-20 terminal?	
17	A Not necessarily.	
18	Q Was it for the ones that you used?	
19	A Some terminals were of DEC manufacture and	
20	some were of other manufactures.	11:02:40
21	Q Was the EXEC program part of TOPS-20?	
22	A Yes.	
23	Q How would you get to the EXEC program on	
24	one of these terminals?	
25	MR. NEUKOM: Objection. Form.	11:04:10
		Page 51

1	THE WITNESS: You would typically on a	11:04:20
2	terminal that was idle, you would press a "return"	
3	key.	
4	BY MR. FERRALL:	
5	Q And how would you know that you were then	11:04:35
6	in the EXEC program?	
. 7	A It would print a short message and an "at"	
8	sign.	
9	Q And then you could enter your character	
10	string after the "at" sign; is that right?	11:04:59
11	A You could do that.	
12	Q Was that how would you operate on	
13	the in the EXEC program as a systems programmer	
14	at Stanford?	
15	A If it was very generic information, there	11:05:32
16	were a few commands available. Otherwise, I would	
17	have to log in.	
18	Q And what would logging in allow you to do	
19	that you couldn't otherwise do?	
20	A Gain access to more to more commands.	11:05:55
21	Q If you were logged in, was the screen	
22	different in terms of what was presented to you for	
23	entering characters?	
24	A No.	
25	Q So you'd still have the "at" sign?	11:06:21
		Page 52

1	that software.	11:11:38
2	Q So you saw the EXEC source sometime during	
3	your time at Stanford?	
4	A Yes.	
5	Q Why did you look at the EXEC source code?	11:12:02
6	A To apply patches, fix bugs.	
7	Q How often would you have to fix bugs in	
8	the TOPS-20 code, do you recall?	
9	A I do not recall recall the frequency.	
10	Q Do you understand whether there was a	11:13:26
11	privileged mode in TOPS-20?	
12	A Yes. There is there is a privileged	
13	mode.	
14	Q And what distinguishes a privileged mode	
15	from any other mode?	11:13:50
16	A The assuming that you had access to the	
17	privileged mode or the privileged to additional	
18	privileges, it would change the change the prompt	
19	character.	
20	Q Do you know what the prompt character was	11:14:29
21	in the privileged mode?	
22	A Yes.	
23	Q What was it?	
24	A Stanford used an exclamation mark. DEC	
25	had a character a different character that I	11:14:49
		Page 55

reveal basically mostly status commands and ones for handling connections over the network to other hosts, sort of a subset of the of the terminal server commands. Q And you said you chose the term "EXEC," 14:28:26 that's E-X-E-C; is that right? A Yes. Q You chose that term, yes? A Yes. Q How did you come up with that term? 14:28:39 A Well, I had a number of possible ways of describing it. I could have used "shell" after the modeling it along the UNIX way of UNIX equivalent. From I decided EXEC in sort of you 14:29:15 know, inspired by the TOPS-20 command processor. You know, calling it the command processor would have been another possibility. There was a number of possibilities that I could have called it, what I could have called that 14:29:38 particular part of the software, and I ended up choosing EXEC. Q Now, were you responsible for determining the prompt symbol on the interface? I'm sorry. Let me be clear. 14:30:26 Page 109	_		
hosts, sort of a subset of the of the terminal server commands. Q And you said you chose the term "EXEC," 14:28:26 that's E-X-E-C; is that right? A Yes. Q You chose that term, yes? A Yes. Q How did you come up with that term? 14:28:39 A Well, I had a number of possible ways of describing it. I could have used "shell" after the modeling it along the UNIX way of UNIX equivalent. From I decided EXEC in sort of you 14:29:15 know, inspired by the TOPS-20 command processor. You know, calling it the command processor would have been another possibility. There was a number of possibilities that I could have called it, what I could have called that 14:29:38 particular part of the software, and I ended up choosing EXEC. Q Now, were you responsible for determining the prompt symbol on the interface? I'm sorry. Let me be clear. 14:30:26	1	reveal basically mostly status commands and ones	14:27:53
4 server commands. Q And you said you chose the term "EXEC," 14:28:26 6 that's E-X-E-C; is that right? 7 A Yes. 8 Q You chose that term, yes? 9 A Yes. 10 Q How did you come up with that term? 14:28:39 11 A Well, I had a number of possible ways of describing it. I could have used "shell" after 12 describing it. I could have used "shell" after 13 the modeling it along the UNIX way of UNIX equivalent. 15 From I decided EXEC in sort of you 14:29:15 16 know, inspired by the TOPS-20 command processor. 17 You know, calling it the command processor would have been another possibility. 19 There was a number of possibilities that I could have called it, what I could have called that 14:29:38 20 particular part of the software, and I ended up choosing EXEC. Q Now, were you responsible for determining the prompt symbol on the interface? I'm sorry. Let me be clear. 14:30:26	2	for handling connections over the network to other	
that's E-X-E-C; is that right? A Yes. Q You chose that term, yes? A Yes. Q How did you come up with that term? A Well, I had a number of possible ways of describing it. I could have used "shell" after the modeling it along the UNIX way of UNIX equivalent. From I decided EXEC in sort of you 14:29:15 know, inspired by the TOPS-20 command processor. You know, calling it the command processor would have been another possibility. There was a number of possibilities that I could have called that particular part of the software, and I ended up choosing EXEC. Q Now, were you responsible for determining the prompt symbol on the interface? I'm sorry. Let me be clear. 14:30:26	3	hosts, sort of a subset of the of the terminal	
that's E-X-E-C; is that right? A Yes. Q You chose that term, yes? A Yes. Q How did you come up with that term? 14:28:39 A Well, I had a number of possible ways of describing it. I could have used "shell" after the modeling it along the UNIX way of UNIX equivalent. From I decided EXEC in sort of you 14:29:15 know, inspired by the TOPS-20 command processor. You know, calling it the command processor would have been another possibility. There was a number of possibilities that I could have called that 14:29:38 particular part of the software, and I ended up choosing EXEC. Q Now, were you responsible for determining the prompt symbol on the interface? I'm sorry. Let me be clear. 14:30:26	4	server commands.	
A Yes. Q You chose that term, yes? A Yes. Q How did you come up with that term? A Well, I had a number of possible ways of describing it. I could have used "shell" after the modeling it along the UNIX way of UNIX equivalent. From I decided EXEC in sort of you 14:29:15 know, inspired by the TOPS-20 command processor. You know, calling it the command processor would have been another possibility. There was a number of possibilities that I could have called it, what I could have called that 14:29:38 particular part of the software, and I ended up choosing EXEC. Q Now, were you responsible for determining the prompt symbol on the interface? I'm sorry. Let me be clear. 14:30:26	5	Q And you said you chose the term "EXEC,"	14:28:26
8 Q You chose that term, yes? 9 A Yes. 10 Q How did you come up with that term? 14:28:39 11 A Well, I had a number of possible ways of 12 describing it. I could have used "shell" after 13 the modeling it along the UNIX way of UNIX 14 equivalent. 15 From I decided EXEC in sort of you 14:29:15 16 know, inspired by the TOPS-20 command processor. 17 You know, calling it the command processor would 18 have been another possibility. 19 There was a number of possibilities that I 20 could have called it, what I could have called that 14:29:38 21 particular part of the software, and I ended up 22 choosing EXEC. 23 Q Now, were you responsible for determining 24 the prompt symbol on the interface? 25 I'm sorry. Let me be clear. 14:30:26	6	that's E-X-E-C; is that right?	
9 A Yes. 10 Q How did you come up with that term? 14:28:39 11 A Well, I had a number of possible ways of 12 describing it. I could have used "shell" after 13 the modeling it along the UNIX way of UNIX 14 equivalent. 15 From I decided EXEC in sort of you 14:29:15 16 know, inspired by the TOPS-20 command processor. 17 You know, calling it the command processor would 18 have been another possibility. 19 There was a number of possibilities that I 20 could have called it, what I could have called that 14:29:38 21 particular part of the software, and I ended up 22 choosing EXEC. 23 Q Now, were you responsible for determining 24 the prompt symbol on the interface? 25 I'm sorry. Let me be clear. 14:30:26	7	A Yes.	
10 Q How did you come up with that term? 14:28:39 11 A Well, I had a number of possible ways of 12 describing it. I could have used "shell" after 13 the modeling it along the UNIX way of UNIX 14 equivalent. 15 From I decided EXEC in sort of you 14:29:15 16 know, inspired by the TOPS-20 command processor. 17 You know, calling it the command processor would 18 have been another possibility. 19 There was a number of possibilities that I 20 could have called it, what I could have called that 14:29:38 21 particular part of the software, and I ended up 22 choosing EXEC. 23 Q Now, were you responsible for determining 24 the prompt symbol on the interface? 25 I'm sorry. Let me be clear. 14:30:26	8	Q You chose that term, yes?	
A Well, I had a number of possible ways of describing it. I could have used "shell" after the modeling it along the UNIX way of UNIX equivalent. From I decided EXEC in sort of you 14:29:15 know, inspired by the TOPS-20 command processor. You know, calling it the command processor would have been another possibility. There was a number of possibilities that I could have called it, what I could have called that 14:29:38 particular part of the software, and I ended up choosing EXEC. Q Now, were you responsible for determining the prompt symbol on the interface? I'm sorry. Let me be clear. 14:30:26	9	A Yes.	
describing it. I could have used "shell" after the modeling it along the UNIX way of UNIX equivalent. From I decided EXEC in sort of you 14:29:15 know, inspired by the TOPS-20 command processor. You know, calling it the command processor would have been another possibility. There was a number of possibilities that I could have called it, what I could have called that 14:29:38 particular part of the software, and I ended up choosing EXEC. Q Now, were you responsible for determining the prompt symbol on the interface? I'm sorry. Let me be clear. 14:30:26	10	Q How did you come up with that term?	14:28:39
the modeling it along the UNIX way of UNIX equivalent. From I decided EXEC in sort of you 14:29:15 know, inspired by the TOPS-20 command processor. You know, calling it the command processor would have been another possibility. There was a number of possibilities that I could have called it, what I could have called that 14:29:38 particular part of the software, and I ended up choosing EXEC. Q Now, were you responsible for determining the prompt symbol on the interface? I'm sorry. Let me be clear. 14:30:26	11	A Well, I had a number of possible ways of	
equivalent. From I decided EXEC in sort of you 14:29:15 know, inspired by the TOPS-20 command processor. You know, calling it the command processor would have been another possibility. There was a number of possibilities that I could have called it, what I could have called that 14:29:38 particular part of the software, and I ended up choosing EXEC. Q Now, were you responsible for determining the prompt symbol on the interface? I'm sorry. Let me be clear. 14:30:26	12	describing it. I could have used "shell" after	
From I decided EXEC in sort of you 14:29:15 know, inspired by the TOPS-20 command processor. You know, calling it the command processor would have been another possibility. There was a number of possibilities that I could have called it, what I could have called that 14:29:38 particular part of the software, and I ended up choosing EXEC. Q Now, were you responsible for determining the prompt symbol on the interface? I'm sorry. Let me be clear. 14:30:26	13	the modeling it along the UNIX way of UNIX	
know, inspired by the TOPS-20 command processor. You know, calling it the command processor would have been another possibility. There was a number of possibilities that I could have called it, what I could have called that 14:29:38 particular part of the software, and I ended up choosing EXEC. Q Now, were you responsible for determining the prompt symbol on the interface? I'm sorry. Let me be clear. 14:30:26	14	equivalent.	
You know, calling it the command processor would have been another possibility. There was a number of possibilities that I could have called it, what I could have called that 14:29:38 particular part of the software, and I ended up choosing EXEC. Q Now, were you responsible for determining the prompt symbol on the interface? I'm sorry. Let me be clear. 14:30:26	15	From I decided EXEC in sort of you	14:29:15
have been another possibility. There was a number of possibilities that I could have called it, what I could have called that 14:29:38 particular part of the software, and I ended up choosing EXEC. Q Now, were you responsible for determining the prompt symbol on the interface? I'm sorry. Let me be clear. 14:30:26	16	know, inspired by the TOPS-20 command processor.	
There was a number of possibilities that I could have called it, what I could have called that 14:29:38 particular part of the software, and I ended up choosing EXEC. Q Now, were you responsible for determining the prompt symbol on the interface? I'm sorry. Let me be clear. 14:30:26	17	You know, calling it the command processor would	
could have called it, what I could have called that 14:29:38 particular part of the software, and I ended up choosing EXEC. Q Now, were you responsible for determining the prompt symbol on the interface? I'm sorry. Let me be clear. 14:30:26	18	have been another possibility.	
particular part of the software, and I ended up choosing EXEC. Q Now, were you responsible for determining the prompt symbol on the interface? I'm sorry. Let me be clear. 14:30:26	19	There was a number of possibilities that I	
22 choosing EXEC. 23 Q Now, were you responsible for determining 24 the prompt symbol on the interface? 25 I'm sorry. Let me be clear. 14:30:26	20	could have called it, what I could have called that	14:29:38
Q Now, were you responsible for determining the prompt symbol on the interface? I'm sorry. Let me be clear. 14:30:26	21	particular part of the software, and I ended up	
the prompt symbol on the interface? I'm sorry. Let me be clear. 14:30:26	22	choosing EXEC.	
I'm sorry. Let me be clear. 14:30:26	23	Q Now, were you responsible for determining	
	24	the prompt symbol on the interface?	
Page 109	25	I'm sorry. Let me be clear.	14:30:26
			Page 109

-		
1	A When Cisco announced the actually, it	18:06:22
2	was in the Mercury News in the morning, and then	
3	later through internal email at Cisco.	
4	Q When the suit was filed?	
5	A When the suit was filed.	18:06:38
6	Q Okay. Not before?	
7	A Not before.	
8	Q Did you have any involvement in the	
9	litigation between Cisco and Huawei?	
10	MR. NEUKOM: That's a "yes" or "no" due to	18:06:49
11	privilege concerns.	
12	THE WITNESS: No, I was not involved with	
13	Huawei.	
14	BY MR. FERRALL:	
15	Q Are you able to sorry. Strike that.	18:07:26
16	Were you involved at all in composing any	
17	of the commands that begin with "AAA"?	:
18	A No.	
19	Q Can you tell me how the "clock set"	
20	command was composed?	18:08:07
21	A No, I cannot. I wasn't involved.	
22	Q Can you tell me how any of the IPv6	
23	commands were composed?	
24	A Yes.	:
25	Q Which ones?	18:08:30
		Page 183

1	I, the undersigned, a Certified Shorthand
2	Reporter of the State of California, do hereby
3	certify:
4	That the foregoing proceedings were taken
5	before me at the time and place herein set forth;
6	that any witnesses in the foregoing proceedings,
7	prior to testifying, were administered an oath; that
8	a record of the proceedings was made by me using
9	machine shorthand which was thereafter transcribed
10	under my direction; that the foregoing transcript is
11	a true record of the testimony given.
12	Further, that if the foregoing pertains to
13	the original transcript of a deposition in a Federal
14	Case, before completion of the proceedings, review
15	of the transcript [X] was [] was not requested.
16	I further certify I am neither financially
17	interested in the action nor a relative or employee
18	of any attorney or any party to this action.
19	IN WITNESS WHEREOF, I have this date
20	subscribed my name.
21	
22	Dated: 11/25/2015
23	$oldsymbol{A}_{ij} = oldsymbol{A}_{ij} = oldsymbol{A}_{ij} = oldsymbol{A}_{ij} = oldsymbol{A}_{ij} = oldsymbol{A}_{ij} = oldsymbol{A}_{ij}$
24	Cara Soares
25	CARLA SOARES
	CSR No. 5908

Page 189